



Online Job Listing Service

Project Oriole; Client #06073775

CFA-Midwest is pleased to present an opportunity to acquire a Midwest-based provider of internet-based job listing services. The Company's primary website receives an average of 80,000+ unique visitors per month and its automated job opening e-mail update services a subscriber base of 500,000+ people.

Revenue and EBITDA for 2016 were approximately \$603,000 and \$188,000 respectively.

BUSINESS HIGHLIGHTS

Corporate/History

- Company in business 25+ yrs.
- S Corporation
- Founders currently serve as top executives

Facilities/Location(s)

- 2,400 sq. ft. office space
- Rented from non-related 3rd party
- Headquartered in Midwest
- Servers located in another major Midwestern city

Management/Staff

- Key employees are willing to remain after a sale
- 5 full-time employees

Services

- Provides job listing services to employers and promotes openings to seekers via national network of websites
- Customers purchase annual contracts with advance payments; renewal rate usually in excess of 85%

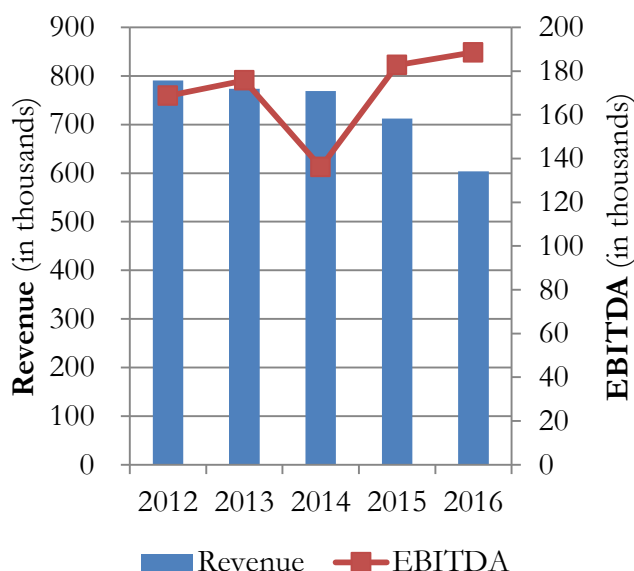
Reason for Sale

- Shareholders believe the business no longer fits their current investment model

Customers

- No customer concentration
- Customers served tend to be mid-large sized corporations, including a number of Fortune 500-type firms
- Primary market approach targeted towards business service organizations

Income Statement Highlights; 12/31 year-end



Synopsis Balance Sheet; 12/31 year-end

	2014	2015	2016
Current Assets	136,991	197,686	135,138
Net Fixed Assets	0	0	0
TOTAL ASSETS	136,991	197,686	135,138
Current Liabilities	317,960	287,528	205,926
TOTAL LIABILITIES	317,960	287,528	205,926
Shareholders Equity	(180,968)	(89,843)	(70,788)
TOTAL LIAB. & EQUITY	136,992	197,686	135,138

NDA Contact Information

Corporate Finance
Associates

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**CLICK HERE
FOR NDA**

Notes to financial data: Data taken from internal statements provided by management.

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